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## **Navis Partners with SUNY Maritime to Train College Students on N4 Software**

*Students receive training on the award-winning terminal-management software and gain exposure to critical jobs skills for the maritime industry*

**Oakland, CA— December 19, 2017—** [Navis](#), a part of [Cargotec Corporation](#) and provider of operational technologies and services that unlock greater performance and efficiency for the world's leading organizations across the shipping supply chain, has partnered with [SUNY Maritime College](#) to train undergraduate and graduate students on the N4 terminal operating system that manages more than 300 container terminals worldwide.

"Navis was thrilled to participate in the N4 college training program," said Andy Clason, Navis' VP of Technical Services. "Through university outreach and training curricula, we help students prepare for careers in the real world of container terminal operations. Increasingly, literacy in the specialized technology used by these terminals is key for new workers joining the industry. For many marine terminals, Navis software is a central part of that technology infrastructure, and knowing about it right out of the gate really gives new graduates a leg up."

Based on a typical two-week training session that customer ports undertake to get certified, The Maritime students received a condensed course to familiarize them with the program and expose them to potential career paths in the diverse maritime industry. During the training, the students learned the basic components and functions of the N4 program and began to plan the workflow to load and unload a vessel. Following the training sessions, Navis awarded each student a certification and valuable exposure to working directly with N4 that could provide an advantage in the future job market.

The N4 training was one component of an extracurricular exploration of ports and terminals. Through these programs, students also participated in a case competition at the Intermodal Association of North America annual conference; explored the ports of Long Beach and Los Angeles; and visited an

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intermodal facility in Chicago.

“So much is going on in port and terminal operations as the maritime industry becomes more integrated and automated, and students need to be exposed to as much of it as possible,” said Chris Clott, Maritime’s ABS chair of Marine Transportation and Logistics who organized the program. “As digital natives, it comes naturally to them; they are fascinated by it. And that’s great because they are going to be the ones who take these technologies to the next level and modernize the industry.”

#### **About Navis, LLC**

Navis, a part of Cargotec Corporation, is a provider of operational technologies and services that unlock greater performance and efficiency for the world’s leading terminal operators and ocean carriers. Navis combines industry best practices with innovative technology and world-class services to enable our customers to maximize performance and reduce risk. Whether tracking cargo through a port, automating equipment operations, or managing multiple terminals through an integrated, centralized solution, Navis provides a holistic approach to operational optimization, providing customers with improved visibility, velocity and measurable business results. [www.navis.com](http://www.navis.com)

#### **About Cargotec Corporation**

Cargotec (Nasdaq Helsinki: CGCBV) is a leading provider of cargo and load handling solutions with the goal of becoming the leader in intelligent cargo handling. Cargotec's sales in 2016 totaled approximately EUR 3.5 billion and it employs over 11,000 people. [www.cargotec.com](http://www.cargotec.com)

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