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Tecon Rio Grande Sets New Productivity Record Following Navis N4 Terminal System Upgrade

Brazilian terminal starts achieving ROI in leading software and equipment – surpasses 140 moves per hour

Oakland, CA—August 10, 2017—[Navis](#), a part of [Cargotec Corporation](#) and provider of operational technologies and services that unlock greater performance and efficiency for the world's leading organizations across the shipping supply chain, today announced that Tecon Rio Grande (Tecon RG), a subsidiary of Wilson Sons Group, reached a historic level of productivity in port operations following its recent upgrade to the [N4 terminal system](#). On July 25th, the terminal achieved 140 moves per hour during the operation of Monte Tamaro, which connects from Brazil to the East Coast of North America.

This record was obtained with an average use of 3.32 STS (Super Post Panamax Ship to Shore) cranes that are responsible for transporting containers between the ship and yard equipment. Each STS obtained an average productivity of 29.98 moves per hour. This achievement comes on the heels of another record set with the Monte Aconcagua vessel on July 11th, when 122.18 moves per hour were recorded. The latest results represent a significant jump from the previous high of 121.04 moves per hour that registered in 2012 with the Maersk Lima vessel in an operation that required five STS cranes.

With a focus on modernizing operations, Tecon Rio Grande has made a series of investments in new equipment, including the N4 upgrade, initiating operation of three new STS and eight rubber tier gantry cranes, and the acquisition of new tractor trailers. The industry leading terminal software and cutting-edge equipment, combined with the commitment and constant training of Tecon RG's team, contributed to greater agility and an increase in average productivity.

“With the acquisition of new cranes and technology, our significant investment in terminal improvements has reinforced Tecon Rio Grande as one of the best terminals in Brazil – with nine STS and 22 RTG cranes, capable of serving the largest vessels that call on Brazilian ports,” said Paulo Bertinetti, Terminal Executive President Director, Tecon RG.

“The advancements that Tecon RG has been able to achieve in the short time since deploying N4 are truly inspirational,” said Chuck Schneider, Navis VP and General Manager, Americas. “Tecon RG has promised to deliver more reliable service, stronger productivity, and increased efficiency to its customers, and with the help of Navis and advanced automation equipment, they have made good on that promise. Both of our teams are excited to see what they can do next as they continue to break their own records on their quest to become a central player in Brazil for the biggest ships coming to call.”

About Navis, LLC



Navis, a part of Cargotec Corporation, is a provider of operational technologies and services that unlock greater performance and efficiency for the world's leading terminal operators and ocean carriers. Navis combines industry best practices with innovative technology and world-class services to enable our customers to maximize performance and reduce risk. Whether tracking cargo through a port, automating equipment operations, or managing multiple terminals through an integrated, centralized solution, Navis provides a holistic approach to operational optimization, providing customers with improved visibility, velocity and measurable business results. www.navis.com

About Cargotec Corporation

Cargotec (Nasdaq Helsinki: CGCBV) is a leading provider of cargo and load handling solutions with the goal of becoming the leader in intelligent cargo handling. Cargotec's sales in 2016 totaled approximately EUR 3.5 billion and it employs over 11,000 people. www.cargotec.com

About Tecon Rio Grande

Located in the state of Rio Grande do Sul, Tecon Rio Grande is one of the most important container terminals in Latin America. Owned by Wilson Sons Group and operated in Rio Grande's Port since 1997, the terminal has been operating the main navigation lines throughout the country.

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