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## **TPE PAITA Pursues Greater Terminal Efficiency, Relying on Navis N4 to Reduce Ship Wait Times and Length of Port Stays**

*N4 implementation addresses operational challenges including accurate data and reporting and efficient cargo moves for increased terminal productivity*

**Oakland, Calif. — July 11, 2017**—[Navis](#), a part of [Cargotec Corporation](#) and provider of operational technologies and services that unlock greater performance and efficiency for the world’s leading organizations across the shipping supply chain, today announced that Terminales Portuarios Euroandinos Paita (TPE Paita), went live on Navis N4 2.6. TPE Paita chose to implement N4 to help identify and combat existing bottlenecks within the terminal – ultimately improving operations with increased gate productivity, greater visibility into yard operations and faster vessel processing.

TPE Paita is the port concessionaire responsible for developing and managing the Paita port in north Peru’s Piura region. The company was awarded a 30-year concession to modernize and operate the port in 2009 and has since implemented a three-stage expansion plan, with the first stage completed in 2014. The subsequent stages include operation of the new container terminal equipped with modern equipment and infrastructure, including cutting-edge technology like N4, positioning the port of Paita as one of the main points of development of foreign trade in the region.

With an annual TEU of 215,000 and 30 quay crane moves per hour, TPE Paita customers coming through the port benefit from better transit times for cargo going to Northern ports, better yard availability and less congestion than other ports in the region.

“Peru’s agriculture sector is rapidly expanding and will nearly double in volume in the next few years, so it is critical that local terminals like TPE Paita that specialize in fresh cargo handling are able to cope with the anticipated upsurge in produce trade,” said Chuck Schneider, Vice President and General Manager, Americas, Navis. “As volume increases, the ability to reduce logistics costs and assure product quality will provide a competitive advantage for terminal operators and TPE Paita’s recent investments in

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modernizing its infrastructure and equipment make it an attractive option for shipping lines coming to the region. The investment in N4 will not only ensure time savings and cost efficient cargo movements, but will improve quality processes to supply better produce, making TPE Paita a competitive point in the Atlantic-Pacific intermodal connection.”

While the terminal offers many benefits to its customers, prior to implementing N4 it faced many operational challenges including maintaining accurate records of port stays, location of containers in the yard and the effective use of container handling equipment. By upgrading its terminal software to N4, TPE Paita can offer customers reduced waiting time for a ship’s entrance to port and shorter port stays, while improving overall efficiency of operations – decreasing terminal operating costs, reducing data entry and paperwork, and allowing for growth by improving yard capacity.

“The combination of our highly trained staff, supported by the latest generation of equipment, plus a world-class software like Navis N4, provides TPE Paita the strength and reliability demanded by the industry,” said Yuri Quispe, Operations Manager, TPE Paita. “With Navis’ help, we were able to train our staff on the new system while maintaining the current level of cargo coming in and out of the terminal. Since our go-live, the Navis system has helped us address several operational challenges and radically improve processes across the terminal and we look forward to complementing our operations with additional Navis modules in the future.”

#### **About Navis, LLC**

Navis, a part of Cargotec Corporation, is a provider of operational technologies and services that unlock greater performance and efficiency for the world’s leading terminal operators and ocean carriers. Navis combines industry best practices with innovative technology and world-class services to enable our customers to maximize performance and reduce risk. Whether tracking cargo through a port, automating equipment operations, or managing multiple terminals through an integrated, centralized solution, Navis provides a holistic approach to operational optimization, providing customers with improved visibility, velocity and measurable business results. [www.navis.com](http://www.navis.com)

#### **About Cargotec Corporation**

Cargotec (Nasdaq Helsinki: CGCBV) is a leading provider of cargo and load handling solutions with the goal of becoming the leader in intelligent cargo handling. Cargotec's sales in 2016 totaled approximately EUR 3.5 billion and it employs over 11,000 people. [www.cargotec.com](http://www.cargotec.com)

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