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Euroports and Navis Join Forces to Implement Navis TOS SaaS for Euroports Bulk and Break-Bulk Terminals; Standardizing Operations Across Global Terminal Network

Initial roll-out of the Master Terminal by Navis SaaS solution will span bulk and break-bulk terminals across Euroports' network providing more efficient reporting and greater visibility into operational profitability to optimize network-wide decision making

Oakland, CA — February 08, 2022 — [Navis](#), the provider of operational technologies and services that unlock greater performance and efficiency for leading organizations throughout the global cargo supply chain, today announced a new partnership agreement with [Euroports](#), consisting of a multi-terminal implementation of [Master Terminal](#) by Navis. The initial 5 year Master Terminal by Navis plus managed services subscription agreement includes a three-phased plan for several terminals with a targeted go live within 3 years. With a focus on Euroports' break-bulk facilities, the Navis TOS will replace legacy systems, applying standardization for greater consistency and efficiency across Euroports' network.

Euroports' core business centers around port operations in strategically located terminal areas that allow producers and shippers to reach key consumer markets across Europe and China. Currently, Euroports is seeking an integrated, real-time view of all operations and data, consolidating performance results on a group level. With Master Terminal, Euroports will be able to address the complex challenges of managing break-bulk and bulk-cargo, better track operations and increase efficiency in administration and communication, allowing them to make smarter decisions faster for improved productivity and operational efficiency across the entire organization.

“We are putting a platform in place to provide operational excellence throughout our worldwide presence,” said Geert Gekiere, Chief Financial Officer of Euroports. “This involves a customer-centric solution that captures best practices, consistent communication and efficient administration. The goal is to identify the most suitable solutions for all our stakeholders. I am certain that the Navis team is the right partner to assist us in making this trip a success.”

“Break-bulk terminals face a unique set of challenges when it comes to managing cargo,” said Jacques Marchetti, VP & General Manager, Navis EMEA. “Having the entire Euroports global network on one central system will offer invaluable insights into the real time moves and data,



not just at the ground level of each terminal, ultimately enabling business improvements network-wide.”

To learn more, visit www.navis.com

About Navis, LP

Navis is a provider of operational technologies and services that unlock greater performance and efficiency for the world’s leading organizations across the cargo supply chain. Navis combines industry best practices with innovative technology and world-class services, to enable our customers, regardless of cargo type, to maximize performance and reduce risk. Through its holistic approach to operational optimization, Navis customers benefit from improved visibility, velocity and measurable business results. Whether tracking cargo through a terminal, improving vessel safety and cargo capacity, optimizing rail network planning and asset utilization, automating equipment operations, or managing multiple terminals through an integrated, centralized solution, Navis helps all customers streamline operations. www.navis.com.

About Euroports

Euroports is a leading specialized port infrastructure operator offering a unique global logistics platform to its clients. With over 30 port terminals, more than 30 km of quay and 1.3 million sqm of warehouse space in strategic locations across the world, we handle and process your cargo and organize your supply chain along key trade routes. Euroports handles a variety of cargoes, mainly in bulk and break-bulk form, although also in liquid form and via containers. Thanks to our 100 years of stevedoring experience, our specialized port infrastructure, in depth industry and market knowledge, we offer our clients the highest quality of standards, as well as cost-effective solutions. At Euroports we are proud of our loyal and reliable team, numbering more than 2,500. At Euroports, safety is not just our priority, it is at the heart of our business. Environmental, social and governance principles are core to our activities. Euroports strives to continue expanding its network and expertise together with its partners along their supply chains across the globe. www.euroports.com

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